

*** A 12% Cost Recovery Fee (CRF) has been added by DIR to Vendor provided pricing.**

HUGHES FIXED SATELLITE PRICING - S SERVICE PLAN

Bandwidth	MRC	MRC Description	NRC	NRC Description
64 kbps transmit /1024 kbps receive	\$47.12	S-50 Service Plan. Support for transaction based or polling applications (e.g. retail POS transactions, SCADA) . Typically 1 to 2 simultaneous users per site. The S Plans are subject to Hughes Fair Access Policy.	\$2,682.40	HN9500 VSAT, including indoor unit, 2 watt radio, .98 meter antenna and standard Hughes installation.
128 kbps transmit / 1024 kbps receive	\$69.63	S-100 Service Plan. Support for full range of small office applications (polling, email, intranet) . Typically 1 to 2 simultaneous users per site. The S Plans are subject to Hughes Fair Access Policy.	\$2,682.40	HN9500 VSAT, including indoor unit, 2 watt radio, .98 meter antenna and standard Hughes installation.
256 kbps transmit / 1536 kbps receive	\$150.02	S-200 Service Plan. Support for full range of small office applications (polling, email, intranet) . Typically 3 to 4 simultaneous users per site. The S Plans are subject to Hughes Fair Access Policy.	\$2,682.40	HN9500 VSAT, including indoor unit, 2 watt radio, .98 meter antenna and standard Hughes installation.
512 kbps transmit / 2048 kbps receive	\$267.94	S-300 Service Plan. Support for full larger offices with bandwidth intensive applications. Typically 5 to 10 simultaneous users per site. The S Plans are subject to Hughes Fair Access Policy.	\$2,682.40	HN9500 VSAT, including indoor unit, 2 watt radio, .98 meter antenna and standard Hughes installation.
1024 kbps transmit / 3072 kbps receive	\$493.06	S-400 Service Plan. Support for full larger offices with bandwidth intensive applications. Typically 5 to 10 simultaneous users per site. The S Plans are subject to Hughes Fair Access Policy.	\$2,682.40	HN9500 VSAT, including indoor unit, 2 watt radio, .98 meter antenna and standard Hughes installation.
64 kbps transmit /1024 kbps receive	\$37.46	S-50AC Access Continuity Service Plan. Support for transaction based or polling applications (e.g. retail POS transactions, SCADA) . Typically 1 to 2 simultaneous users per site. 36 hours per month usage included. Additional hours will be billed at \$5 per hour.	\$2,682.40	HN9500 VSAT, including indoor unit, 2 watt radio, .98 meter antenna and standard Hughes installation.
128 kbps transmit / 1024 kbps receive	\$48.18	S-100AC Access Continuity Service Plan. Support for full range of small office applications (polling, email, intranet) . Typically 1 to 2 simultaneous users per site. 36 hours per month usage included. Additional hours will be billed at \$7.50 per hour.	\$2,682.40	HN9500 VSAT, including indoor unit, 2 watt radio, .98 meter antenna and standard Hughes installation.
256 kbps transmit / 1536 kbps receive	\$85.70	S-200AC Access Continuity Service Plan. Support for full range of small office applications (polling, email, intranet) . Typically 1 to 2 simultaneous users per site. 36 hours per month usage included. Additional hours will be billed at \$10.00 per hour.	\$2,682.40	HN9500 VSAT, including indoor unit, 2 watt radio, .98 meter antenna and standard Hughes installation.
512 kbps transmit / 2048 kbps receive	\$139.31	S-300AC Access Continuity Service Plan. Support for full larger offices with bandwidth intensive applications. Typically 5 to 10 simultaneous users per site. 36 hours usage per month included. Additional hours will be billed at \$15.00 per hour.	\$2,682.40	HN9500 VSAT, including indoor unit, 2 watt radio, .98 meter antenna and standard Hughes installation.
1024 kbps transmit / 3072 kbps receive	\$278.66	S-400AC Access Continuity Service Plan. Support for full larger offices with bandwidth intensive applications. Typically 5 to 10 simultaneous users per site. 36 hours usage per month included. Additional hours will be billed at \$20.00 per hour.	\$2,682.40	HN9500 VSAT, including indoor unit, 2 watt radio, .98 meter antenna and standard Hughes installation.

64 kbps transmit	\$0.15	Constant Bit Rate is an overlay service that is an “on-demand” point to point connection at the specified rate. The connection is established over the satellite using an access method that ensures minimal packet jitter. This recommended for VOIP and video applications. Note that CBR is an overlay service, so each VSAT must have an S or D service plan. The simplex (one-way) capacity required to establish the CBR connection from one VSAT to another is priced in “units” of 64 kbps/minute.	\$2,682.40	HN9500 VSAT, including indoor unit, 2 watt radio, .98 meter antenna and standard Hughes installation.
1,000 CBR units	\$107.20	Discounted Constant Bit Rate unit pricing for customers who commit to “bundles” of units on a monthly basis.		
5,000 CBR units	\$482.40	Discounted Constant Bit Rate unit pricing for customers who commit to “bundles” of units on a monthly basis.		
10,000 CBR units	\$847.50	Discounted Constant Bit Rate unit pricing for customers who commit to “bundles” of units on a monthly basis.		
25,000 CBR units	\$1,845.73	Discounted Constant Bit Rate unit pricing for customers who commit to “bundles” of units on a monthly basis.		
50,000 CBR units	\$2,947.94	Discounted Constant Bit Rate unit pricing for customers who commit to “bundles” of units on a monthly basis.		
100,000 CBR units	\$5,359.91	Discounted Constant Bit Rate unit pricing for customers who commit to “bundles” of units on a monthly basis.		
128 kbps transmit / 1000 kpbs receive	\$50.77	BI-100 Internet Overlay to site with either an S or D Service Plan. This Internet Overlay has been designed for the support of business applications such as web browsing, e-mail, and file transfers. The service plans are not designed to support sending or receiving streaming audio or video content. The BI Plans are subject to Hughes Fair Access Policy.		
200 kbps transmit / 1200 kpbs receive	\$62.05	BI-200 Internet Overlay to site with either an S or D Service Plan. This Internet Overlay has been designed for the support of business applications such as web browsing, e-mail, and file transfers. The service plans are not designed to support sending or receiving streaming audio or video content. The BI Plans are subject to Hughes Fair Access Policy.		
250 kbps transmit / 1600 kpbs receive	\$78.98	BI-300 Internet Overlay to site with either an S or D Service Plan. This Internet Overlay has been designed for the support of business applications such as web browsing, e-mail, and file transfers. The service plans are not designed to support sending or receiving streaming audio or video content. The BI Plans are subject to Hughes Fair Access Policy.		
300 kbps transmit / 2000 kpbs receive	\$112.83	BI-400 Internet Overlay to site with either an S or D Service Plan. This Internet Overlay has been designed for the support of business applications such as web browsing, e-mail, and file transfers. The service plans are not designed to support sending or receiving streaming audio or video content. The BI Plans are subject to Hughes Fair Access Policy.		

512 kbps transmit / 3000 kbps receive	\$191.82	BI-500 Internet Overlay to site with either an S or D Service Plan. This Internet Overlay has been designed for the support of business applications such as web browsing, e-mail, and file transfers. The service plans are not designed to support sending or receiving streaming audio or video content. The BI Plans are subject to Hughes Fair Access Policy.		
1024 kbps transmit / 3000 kbps receive	\$304.66	BI-600 Internet Overlay to site with either an S or D Service Plan. This Internet Overlay has been designed for the support of business applications such as web browsing, e-mail, and file transfers. The service plans are not designed to support sending or receiving streaming audio or video content. The BI Plans are subject to Hughes Fair Access Policy.		
			\$492.80	incremental charge to install a 1.2 meter antenna instead of .98 meter antenna on the HN9500.
			\$890.40	incremental charge for electrical antenna deicing (.98 meter antenna) at time of initial installation.
			\$924.00	incremental charge for electrical antenna deicing (1.2 meter antenna) at time of initial installation.
			\$202.72	Incremental charge to install a 1.2 meter antenna instead of .98 meter antenna on the HX50.
1 Mbps	\$112.00	Terrestrial based Internet capacity from the Hughes NOC. This is typically used to establish VPN connections between the Hughes NOC and the Customer data center.		
	\$1,428.00	Network Infrastructure - This includes a redundant pair of IP gateways, a redundant pair of turbopage servers, and proactive network monitoring. Required on a Per Network basis for S-Plan networks that use the Hughes NOC.		
Field Service Next Business Day	\$22.68	Field Service - Coverage Hours are 8:00 a.m. to 5:00 p.m., local time, Monday through Friday, holidays excepted, beginning the next business day after a call is received.		9 x 5 - Normal Service Coverage
Field Service Next Day	\$26.07	Field Service - Coverage Hours are 8:00 a.m. to 5:00 p.m., local time, 365 days per year, beginning the next day after a call is received.		Next Day (ND) Coverage
Field Service 9 x 5	\$26.69	Field Service - Coverage Hours are 8:00 a.m. to 5:00 p.m., local time, Monday through Friday, holidays excepted. Next business day coverage.		Next Business Day (NBD) Coverage
Field Service 12 x 6	\$27.96	Field Service - Coverage Hours are 8:00 a.m. to 8:00 p.m., local time, Monday through Saturday		12 x 6 - Extended Service Coverage
Field Service 12 x 7	\$29.18	Field Service - Coverage Hours are 8:00 a.m. to 8:00 p.m., 365 days per year		12 x 7 - Extended Plus Coverage
Field Service 18 x 7	\$30.44	Field Service - Coverage Hours are 6:00 a.m. to 12:00 midnight, 365 days per year		18 x 7 Service Coverage
Field Service 24 x 7	\$31.96	Field Service - Coverage Hours are 24 hours per day, 365 days per year		24 x 7 Continuous Service Coverage
Early Termination Charge	\$287.76	Early Termination charge applies to service cancelled prior to (12) months of service.		

* NOTE: DIR Customers under Agreement in the current DIR Contract No. HNS-103 will be charged the same pricing for the services being provided by Hughes Network Services, LLC. as of May

- MRC – Monthly Recurring Charge

- NRC – Non-Recurring Cost